



Buckeye State Bank is an *employee-owned, member-centric* community bank, creating Raving Fans through exceptional service. With our exciting growth and expansion, we are looking for qualified, energetic team members to implement and achieve our Vision of The Bank of Tomorrow.

Due to our successful growth, BSB is seeking a qualified, experienced, leader for the **Branch Sales Manager** role in our Powell, Ohio Location. The **Branch Sales Manager** will represent BSB as a leader in the community and will be responsible for:

Essential Responsibilities:

- ❖ Leading and coaching the branch team to deliver exceptional member service, while re-enforcing bank processes and procedures;
- ❖ Promoting and explaining bank products and services to members;
- ❖ Developing a business plan to expand our member and client base;
- ❖ Seeking and taking applications for consumer and residential loans;
- ❖ Participating in leadership committees within the bank to improve operational efficiency, marketing, and sales efforts throughout the Bank and within the community;
- ❖ Networking through local business and consumer groups such as Chambers of Commerce, business networking groups, and influential individuals within the area;
- ❖ Be responsible for overall branch operations, prompt, efficient and accurate processing of member loan and deposit requests, as well as Universal Banker transactions.

Education and Experience for Success in the Branch Sales Manager Role:

- ❖ Associate's degree or higher in business management/administration, finance, accounting or related field
- ❖ Great member service skills;
- ❖ Attention to detail and ability to multi-task;
- ❖ Strong listening, verbal and written communications abilities;
- ❖ Expertise in opening all types of business and consumer bank deposit accounts;
- ❖ 2 -3 years of Consumer lending experience;
- ❖ Residential or business lending experience is a plus;
- ❖ Proficient with Microsoft Office software
- ❖ Cash handling or retail management experience

BSB offers competitive compensation, as well as incentives and a benefit package, including:

- ✓ Standard Paid time off!
- ✓ Your Birthday off as well as two additional floating holidays!
- ✓ Retirement - 401k!
- ✓ *You will be a member of the Employee Stock Ownership Plan!!*
- ✓ Health Insurance with Vision and Dental!!
- ✓ Life Insurance!
- ✓ Disability Insurance!

If you are looking for an exciting and rewarding challenge –Join the BSB Team! Interested? Please email a copy of your resume to Hrdepartment@JoinBSB.com. **Buckeye State Bank** is an equal opportunity employer.

Main Office
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