



Buckeye State Bank is an **employee-owned, member-centric** community bank, creating Raving Fans through the exceptional service. With our exciting growth and expansion, we are looking for qualified, energetic team members to implement and achieve our Vision of The Bank of Tomorrow.

Due to our successful growth, BSB is seeking a qualified **Commercial Lender**. The Commercial Lender is responsible for business development and managing portfolios comprised of deposits and commercial loans. This position is responsible for generating a business clientele, expanding revenues from existing clients through account additions and other services. This position requires an annual production of Commercial Loans in a range of \$15M to \$25 Million with a focus on commercial real estate lending as well as large C&I loans. The Commercial Lender is assigned to a specific branch location depending on market expertise and he/she reports directly to a Commercial Team Lead in the Commercial Banking Division. The individual must also be knowledgeable in all related BSA/AML and CIP customer requirements/rules as well as a knowledge of Treasury and Treasury sales.. Complies fully with all applicable laws and regulations, as well as Bank policies.

Responsibilities of the Commercial Lender:

- Interviews customers and prospective customers and prepares documentation for commercial loans
- Collects and analyzes financial data for proper loan structure
- Reviews final loan documentation to determine appropriate recommendations.
- Assumes responsibility for complex accounts
- Generates new prospects and aligns the bank's products and services to meet the needs of the commercial customers.
- Ensures compliance with existing loan policies, procedures and regulations
- Establishes accounts for commercial customers.
- Delivers exceptions customer care and promotes a solution based attitude.
- Exercises loan authority as appropriate.
- Contacts delinquent loan customers to determine the best methods to bring the loans up to date
- Additional duties as assigned.

Requirements for the Commercial Lender position:

- Bachelor's degree in business, finance, accounting or other related fields
- 5 years of experience in banking with preferred experience in commercial lending
- Proficient in using Microsoft Office Applications (Word, Excel)
- Must have a valid driver's license with reliable transportation

BSB offers competitive compensation, as well as incentives and a benefit package, including:

- ✓ Standard Paid time off!
- ✓ Your Birthday off as well as two floating holidays!
- ✓ Retirement - 401k!
- ✓ ***You will be a member of the Employee Stock Ownership Plan!!***
- ✓ Health Insurance with Vision and Dental!!
- ✓ Life Insurance!
- ✓ Disability Insurance!

If you are you looking for an exciting and rewarding challenge –Join the BSB Team! Interested? Email a copy of your resume to Hrdepartment@JoinBSB.com. Buckeye State Bank is an equal opportunity employer.

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