



Buckeye State Bank is an *employee-owned, member-centric* community bank, creating Raving Fans through exceptional service. With our exciting growth and expansion, we are looking for qualified, energetic team members to implement and achieve our Vision of The Bank of Tomorrow.

Due to our successful growth, Buckeye State Bank is seeking a qualified, experienced **Market Manager** for our Powell, Ohio market. The Market Manager is a leadership role in the management and public relations efforts for the Central Ohio region. This position is responsible for overall success of the Powell retail outlet which includes meeting financial and service targets. You are responsible for maintaining standards - including all Buckeye State Bank practices and procedures, maximizing margin potential and identifying and implementing new products and service offers while maintaining the highest level of service.

#### **Essential Responsibilities of the Role:**

- ❖ Meet or exceed volume/production and profitability goals for the assigned market by business development and managing lending staff within the assigned market.
- ❖ Direct and oversee the production activities of the staff in the market.
- ❖ Leads implementation of the market's marketing programs to support market strategies and initiatives.
- ❖ Business development of loans and Bank product and services referrals to other lines of business
- ❖ Serve on various Bank committees.
- ❖ Provide excellent customer service to existing and potential clients and internal stakeholders.
- ❖ Create an enjoyable customer experience which exceeds customary standards and service levels.
- ❖ Responsible for staff hiring, development, coaching, performance management, recognition, and disciplinary actions.
- ❖ Ability to manage a budget, analyze and interpret business financial statements.
- ❖ Seamless customer journey through training, developing, and leading by example.
- ❖ Based on the location within a market, may be responsible for maintaining an active NMLS license by completing all training and annual renewal requirements as required
- ❖ Responsible for liaising with Marketing and Sales to initiate and implement promotions and events within the market.
- ❖ Maintain an overall 95% client satisfaction rating.

#### **Education and Experience for Success in the Market Manager role:**

- ❖ 3+ years of banking experience in a supervisory role
- ❖ 2+ years of retail sales and customer service experience
- ❖ Knowledge of business development loans and other bank products
- ❖ Bachelor's degree
- ❖ Valid driver's license with reliable transportation
- ❖ Preferred Qualifications
- ❖ Current NMLS license
- ❖ Bachelor's degree in business development, finance or related fields

#### **Buckeye offers competitive compensation, as well as incentives and a benefit package, including:**

- ✓ Standard Paid time off!
- ✓ Your Birthday off as well as two additional floating holidays!
- ✓ Retirement - 401k!
- ✓ ***You will be a member of the Employee Stock Ownership Plan!!***
- ✓ Health Insurance with Vision and Dental!!
- ✓ Life Insurance!
- ✓ Disability Insurance!



**Essential Functions:**

- ❖ Sitting or standing for extended periods of time.
- ❖ Ability to move around the various work locations freely Sufficient dexterity of hands and fingers to efficiently operate a computer keyboard, mouse and other computer components.
- ❖ Ability to converse and exchange information with all levels of staff within organization.
- ❖ Ability to observe, perceive, identify, and translate data

**Business Travel:** Occasional business travel will be required between bank locations.

**If you are looking for an exciting and rewarding challenge –*Join the Buckeye Team!*** Interested? Please email a copy of your resume to [Hrdepartment@JoinBSB.com](mailto:Hrdepartment@JoinBSB.com). **Buckeye State Bank** is an equal opportunity employer.

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